

Grow your business by offering retirees flexible borrowing solutions.

Partner with Finance of America Reverse LLC (FAR) to offer your clients the market's most extensive reverse mortgage solutions.

Introducing HomeSafe®, FAR's proprietary suite of products designed for homeowners 55* or older—providing you custom solutions for your clients' unique situations and putting your business on the fast track.



Product Comparisons	HomeSafe Standard	HomeSafe LESA	HomeSafe Select
Maximum Loan Amount	Up to \$4 million	Up to \$4 million	Up to \$4 million
Origination Fee	n/a	n/a	Payable to partner, up to \$15k
Lender Credit Available	Yes, based on rate	Yes, based on rate	No, broker can choose credit
Line of Credit	No	No	Yes, with 1.5% growth on unused LOC for 7 years
Interest Rate	Fixed, based on tier	Fixed, based on tier	Adjustable, 5.5 rate floor†
Property Charge Set-Aside (LESA)	n/a	Allowed	Allowed
Service Fee	None	None	\$20/month, except TX
Minimum Age	55*	55*	55*
Interest Rates Tiers			
Tier 1	5.875	6.125	n/a
	6.00** LC	6.250** LC	n/a
Tier 2	6.375	6.625	n/a
	6.50** LC	6.75** LC	n/a
Tier 3	6.99	7.24	Select: 4.875, 4.99, 5.124, 5.25† LESA: 5.125, 5.24, 5.374, 5.50
	7.115** LC	7.365** LC	n/a

For NY, see the New York HomeSafe® Matrix for current information.

HomeSafe to HomeSafe refinances are excluded from Lender Credits.

†Margin (index rate to be added to provide total rate) Files that require a LESA receive a 0.25% rate bump.

^{*}For certain HomeSafe* products only, excluding Massachusetts, New York, and Washington where the minimum age is 60, and North Carolina, Texas, and Utah, where the minimum age is 62.

^{**}FAR will pay an additional lender credit to cover customary closing costs, excluding counseling fees and state, city and county tax and recording fees.

Additional HomeSafe Advantages

- Maximum claim amounts up to \$10 million
- No monthly or annual mortgage insurance premium
- No pre-payment penalties

Unique HomeSafe Product Features

HomeSafe:

The most customizable product. Choose between lowest-rate, maximize lender credits, maximize principal limits, or the right mix for the borrower.

HomeSafe Select:

Access to standby line of credit with a growth feature. Adjustable rate, open-ended with front and back compensation and flexibility to offer broker credits. (PLU Max of up to 90%)

Discover how HomeSafe can grow your business and help clients get to work on retirement using their home equity.

% (855) 778-7226

www.farwholesale.com



This is not a commitment to lend. Prices, guidelines and minimum requirements are subject to change without notice. Some products may not be available in all states. Subject to review of credit and/or collateral; not all applicants will qualify for financing. It is important to make an informed decision when selecting and using a loan product; make sure to compare loan types when making a financing decision.

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These materials are not from HUD or FHA and were not approved by HUD or a government agency.

The HomeSafe* reverse mortgage is a proprietary product of Finance of America Reverse, LLC and is not affiliated with the Home Equity Conversion Mortgage (HECM) program. Not all HomeSafe* products are available in every state. Please contact us for a complete list of availability.

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payments, or maintenance, or does not otherwise comply with the loan terms. Interest is not tax-deductible until the loan is partially or fully repaid.